

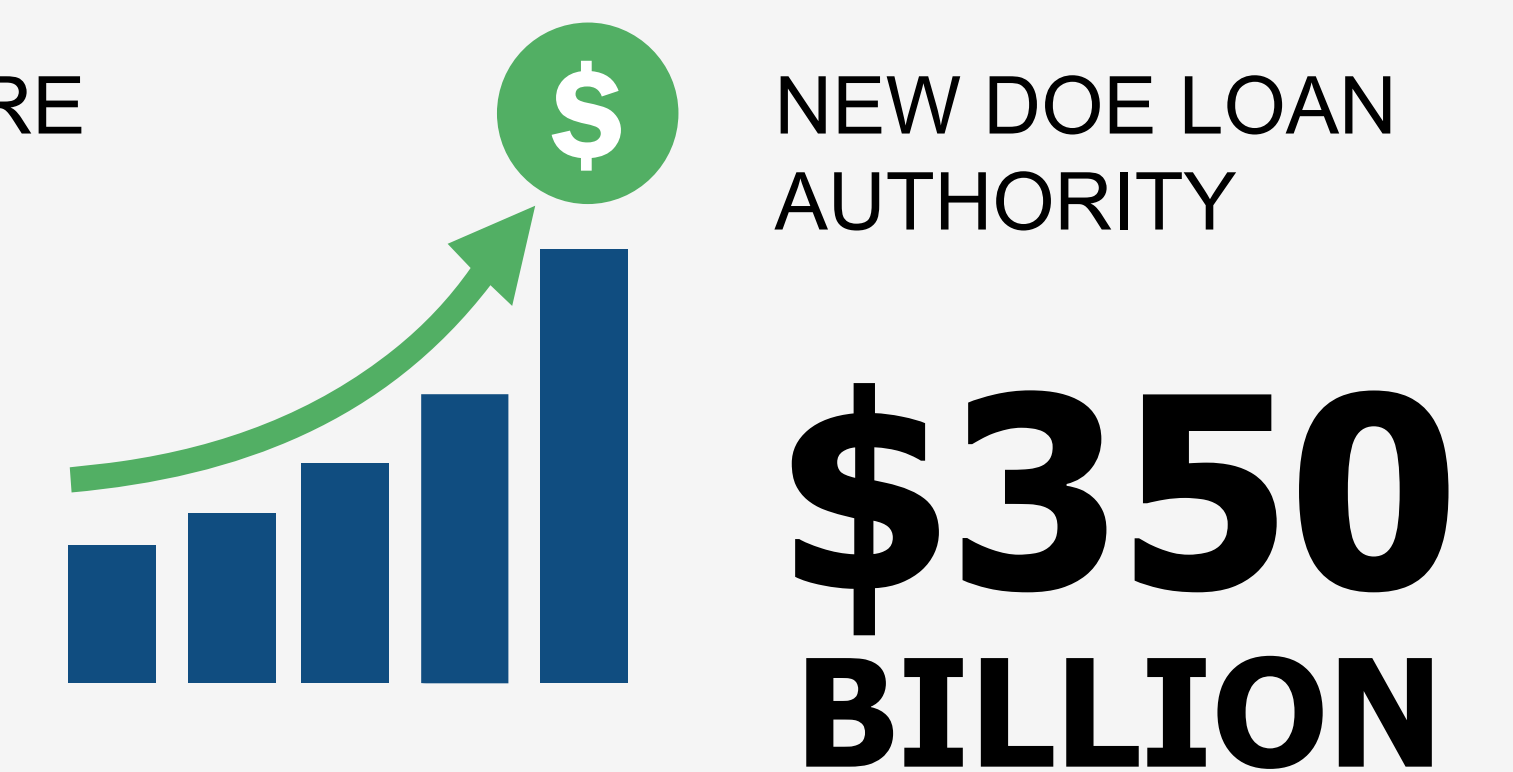
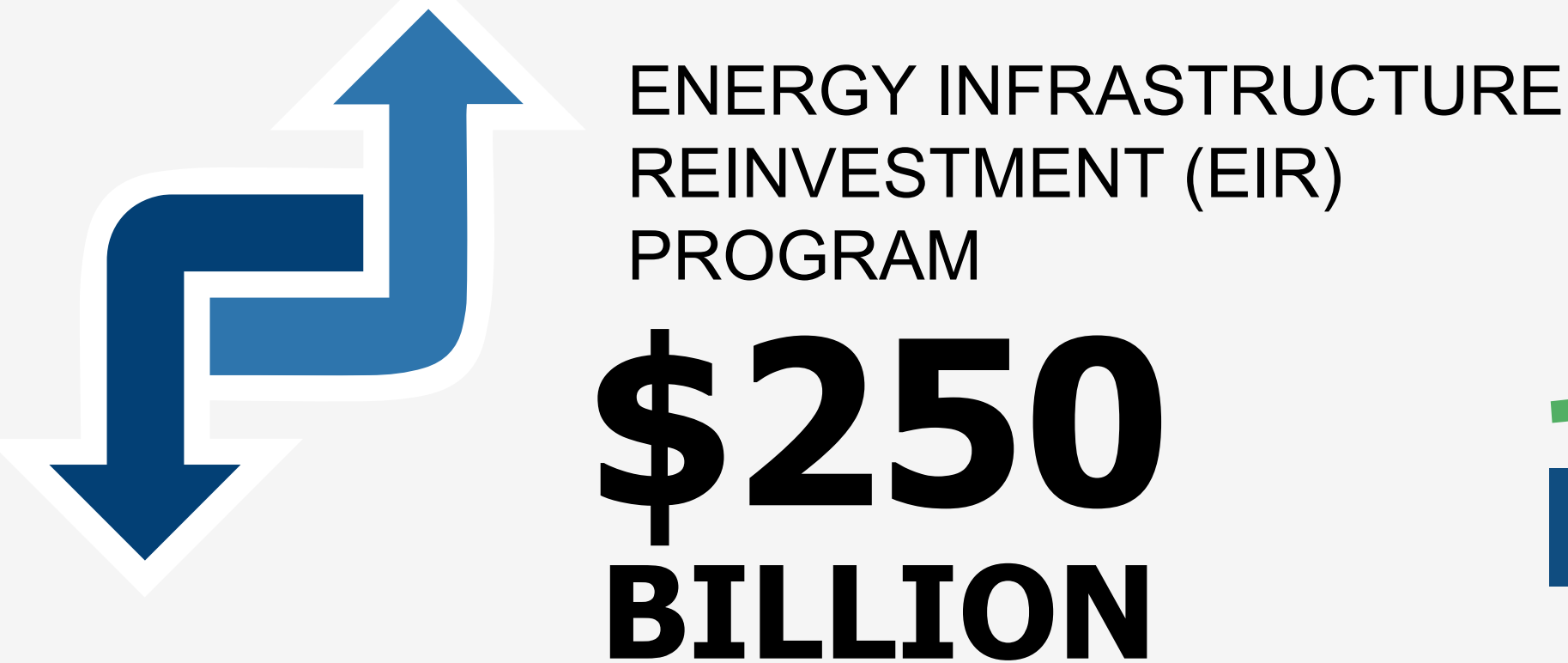
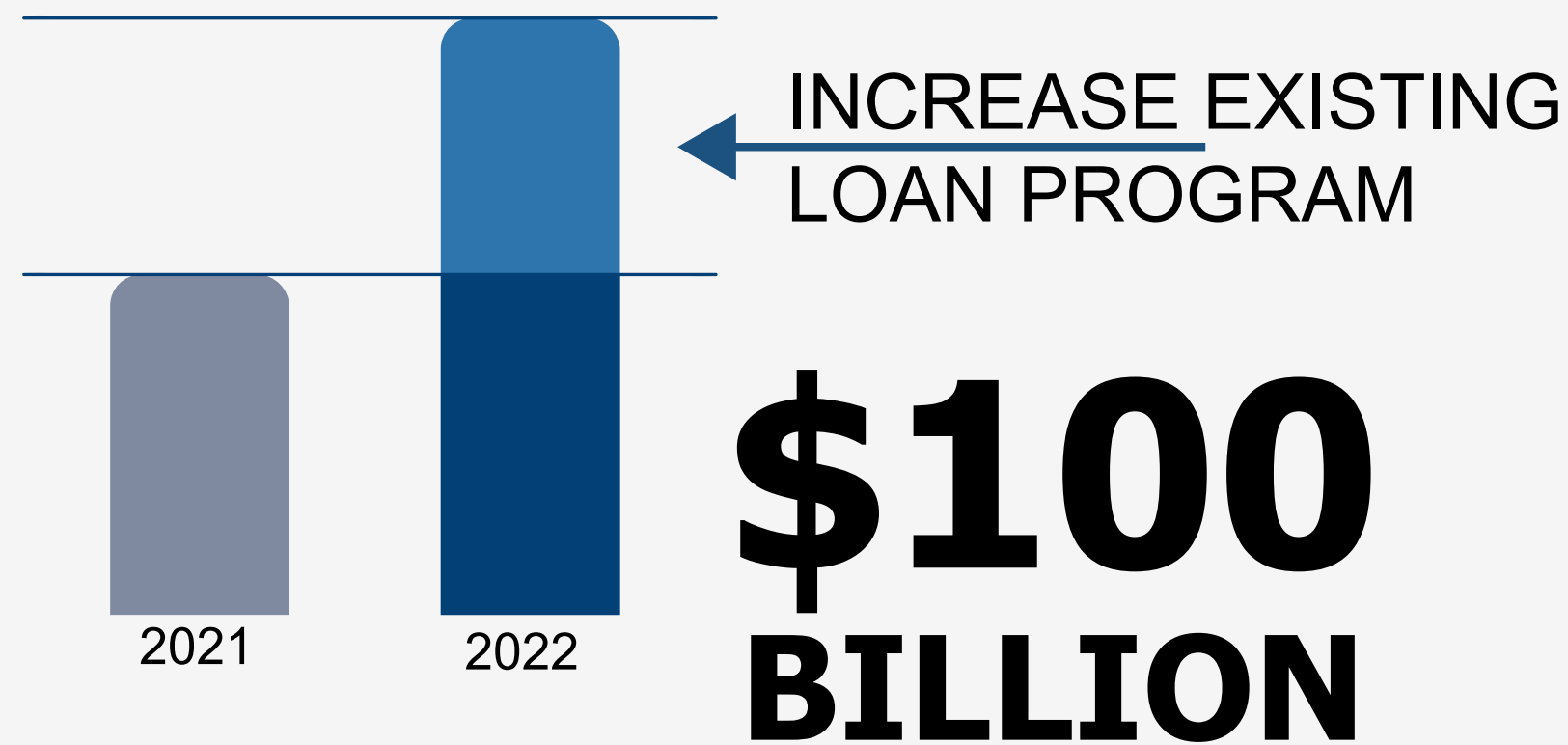
RISK MITIGATION



PRESENTED BY
Jillian Ballard | Director of
Projects, Senior Counsel at
TerraPro Solutions

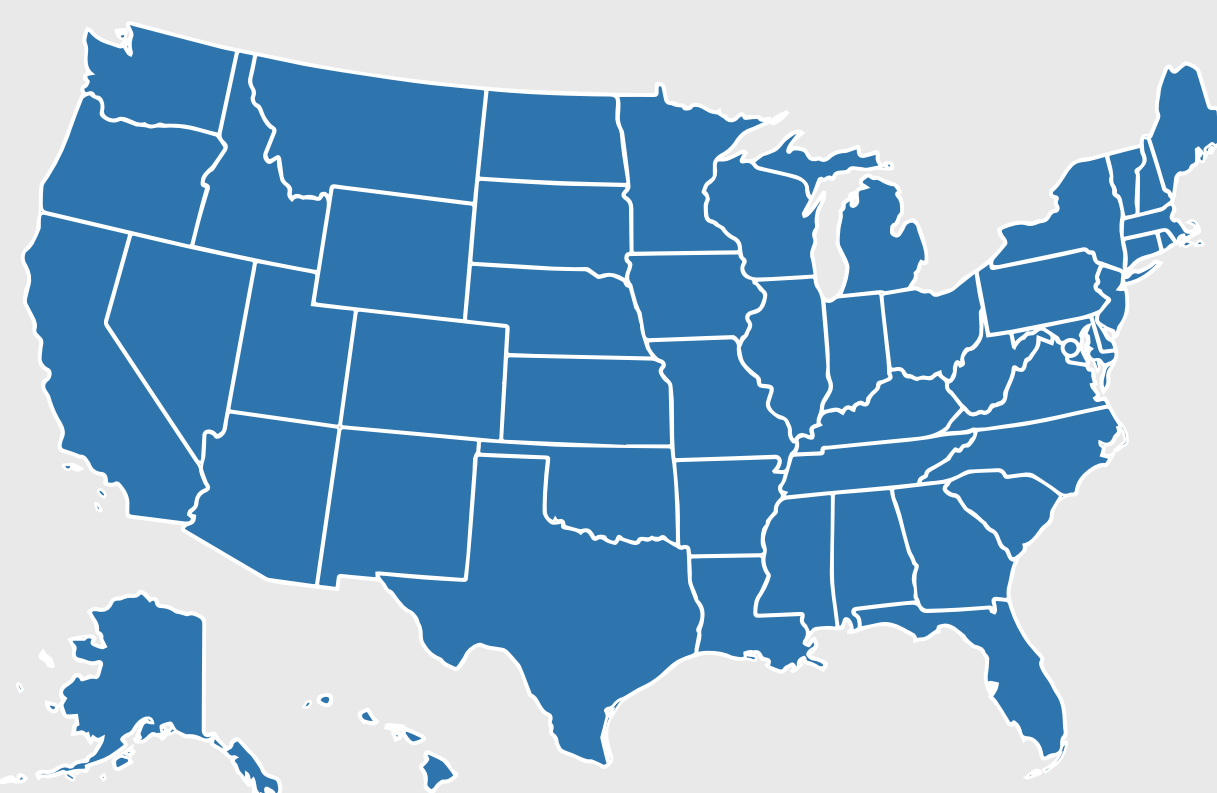
An Essential Prerequisite for Inflation Reduction Act (IRA) Funding

INFLATION REDUCTION ACT & LOAN PROGRAM OFFICE (LPO)



CRITICAL STAKEHOLDERS

- LENDERS & INVESTORS
- UTILITIES
- TITLE COMPANIES
- COUNTIES
- COMMUNITIES



84%

Of Utility-scale
Generating Capacity
Planned To Come
Online In 2023.



IDENTIFY RISKS

- SAVE TIME
- SAVE RESOURCES
- INSTILL INVESTOR CONFIDENCE

DEVELOPMENT RISKS

60%

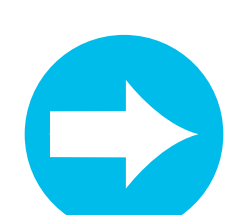
OF LOI DEALS
WILL NOT CLOSE

Loan Program Office
Scrutinizes Project
Development Risks

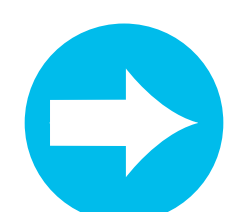
Your Project is your
Financial Instrument

1

TRANSACTION FOCUSED



Due diligence includes a comprehensive review of legal and financial considerations to discover potential risks and evaluate their impact, and to determine whether the project is a viable investment.



Without a risk analysis framework, vital considerations are often overlooked, leading to costly remediation and delays.

2

ACHIEVING MILESTONES

- Rigorous transaction focused feasibility analysis
- Risk assessment framework to identify potential threats
- Investor focused risk analysis and mitigation
- Financial realities of project clearly defined to achieve bankability

3

ESSENTIAL DUE DILIGENCE

LAND HOLDS THE KEY

- Site Feasibility
- Site Assessment
- Fatal Flaw Analysis
- Deeds
- Lien Releases
- Title Search
- Chain Of Title Reports
- Title Analysis And Curative
- Alta Surveys
- Foreclosure Records
- Property Profile Report
- Promissory Note
- Mortgages And Mortgage
- Modifications
- Trusts
- Tax Status Report
- Obtaining Municipal Documents
- Identifying Encumbrances
- UCC Filing
- Determining Mineral Ownership

Engaging the right people *early*
on can help your project *avoid*
delays and *cancellations*.



Jillian Ballard | Director of Projects, Senior Counsel
3111 Camino Del Rio North, Ste. 400 | San Diego, CA 92108
JBallard@TerraProSolutions.com
828.989.8086